

*Shipping*  
*and the*  
*in the recent* **Law**  
*and current*  
*Markets*

NAPLES  
24 OCTOBER  
2011

*a Conference*  
*organised*  
*by*  
Studio Legale Lauro



Monday  
24<sup>th</sup> October  
2011

9:00

*Opening addresses*

**Paolo d'Amico**  
President Confindustria

**Francesco S. Lauro**  
Studio Legale Lauro

9:10

Chairmen

*The Infrastructures*

**(Emanuele Grimaldi)**  
Managing Director Grimaldi Group

**Alfons Guiner**  
Secretary General European Community  
Shipowners' Associations

Speakers

**Leo Delwaide**  
Past President Antwerp Port Authority

**Paolo Costa**  
President Port Authority Venice  
and Past Italian Minister for Public Works

**Bartolomeo Giachino**  
Undersecretary of State,  
Ministero Infrastrutture e Trasporti

**Patrick Verhoeven**  
Secretary General of ESPO  
European Sea Ports Organisation

Panellists

**Antonio Marano**  
Director Public Sector and Infrastructures,  
Unicredit Group

**Luigi de Pierris**  
African Development Bank

**Gianandrea Rizzieri**  
Partner Venice European Investment  
Capital S.p.A.

10:00

Chairmen

*Shipping Finance*

**Giuseppe Castagna**  
Managing Director Banco di Napoli

**Nicola Coccia**  
President Financial Commission Confindustria

Speakers

**Furio Samela**

Partner Watson Farley & Williams, Rome

*Piracy and Total Loss in Loan Agreements*

**Claudia Gregori**

**Giuseppe Loffreda**

Legance

*Shipping and Private Equity*

*Investment Structures*

**Patrizio Messina**

Managing Partner Orrick Italia

Panellists

**Federico Barlozzetti**

Head of Shipping, Banca IMI S.p.A.

**Francesco Fuselli**

Managing Director Banchemo Costa Group

**Gabriele Gori**

Deputy Managing Director MPS Capital

**Ling Ming Xing**

China Development Bank

**(Giuseppe Mauro Rizzo)**

RBD - Rizzo Bottiglieri De Carlini Armatori S.p.A.

**Alex Ryland**

Executive Director DnB NOR Bank ASA London

**Massimo Zanieri**

Resp. Shipping Finance Unicredit

11:10

***Shipbuilding***

Chairman

**Didier Chaléat**

Senior Vice President Bureau Veritas,

Ile de France

Speakers

**Simon Curtis**

Partner CDG – Curtis Davis Garrard LLP

*Dealing with market collapse*

*renegotiating or cancelling the distressed shipbuilding contract*

**Maurizio Dardani**

Genoa Chambers

*The Shipbuilding contract*

*and the insufficient protection afforded by the 1952 Brussels Convention on the arrest of ships*

	<p><b>Pietro Zanini</b> General Manager Wartsila Italia S.p.A. <i>Long term service agreement: the experience Wartsila to manage the risk</i></p>
Panellists	<p><b>Michele Bottiglieri</b> President MBA Michele Bottiglieri Armatore S.p.A.</p> <p><b>Umberto D'Amato</b> CEO Perseveranza di Navigazione S.p.A.</p> <p><b>Luigi Minieri</b> CEO Tefin S.c.r.l.</p> <p><b>Antonio Palumbo</b> President of Cantieri Palumbo</p> <p><b>Zhang Rong Rong</b> Italy team member China Development Bank</p>
10:50	<p><i>Coffee break</i> Offered by <b>Cantieri Palumbo</b></p>
12:00	<p><i>Shipping and M&amp;A</i></p>
Chairmen	<p><b>Diego Pacella</b> Managing Director and Chief Executive Officer Grimaldi Group</p> <p><b>Fabrizio Vettosi</b> Managing Director Venice Shipping and Logistics S.p.A.</p>
Speakers	<p><b>Bruno Castellini</b> Partner Jones Day, Milan <i>M&amp;A trends in the shipping sector</i></p> <p><b>Timo Glave</b> Principal Boston Consulting Group Copenhagen <i>Shake out time in Shipping (?) – who will drive market consolidation</i></p>
Panellists	<p><b>Arturo Capasso</b> Professor Corporate Governance, Università degli Studi del Sannio</p> <p><b>Angelo D'Amato</b> Managing Director Perseveranza di Navigazione S.p.A.</p>

## **Che Xian Xian**

Vice-president of CDB Italy team  
China Development Bank

12:50

### *Lunch*

Offered by Wärtsilä

14:20

## ***Managing the Risks***

Chairmen

### **Federico Deodato**

Managing Director P.L. Ferrari & Co. S.r.l.

### **Mauro Iguera**

Managing Director Cambiaso Risso Marine S.p.A.

Speakers

### **Tracie Thompson**

Global Head Kidnap & Ransom, Chartis New York

### **Andrea Dalle Vedove**

Head of Marine and Aviation Dept., Head Office for Italy – Corporate Risks Assicurazioni Generali S.p.A.

*Shipping and Piracy. Insurance Issues  
Beyond K&R*

### **Francesco S. Lauro**

Studio Legale Lauro

### **Mike Salthouse**

North of England P&I Club

*The Use Armed Guards in the Gulf of Aden –  
the P&I Perspective*

### **Joanna Steele**

Partner Bentleys Stokes and Lowless, London

Panellists

### **Christopher Brown**

Underwriting Director Uk Club

### **Alessandro Morelli**

Marine Underwriting Manager,  
Axa Corporate Solutions

### **Theodoro Andrea Papaioannu**

Hull Claims Manager, SIAT

### **Marco Poliseno**

Director Marine Dept. Poliass S.r.l.

### **Rinaldo Veri**

Vice Admiral Allied Maritime  
Command Navy, Naples

15:30	<b><i>Cruise and Ferry Session</i></b>
Chairman	<b>Umberto Masucci</b> Past President European Shipagents
	<b><i>Key note speech by</i></b>
	<b>Francesco Berlingieri</b> Past President Comité Maritime International <b><i>The Athens Convention on the Carriage of Passengers and their Luggage by Sea and Regulation (EC) 392/2009</i></b>
Speaker	<b>Rosa Abbate</b> Studio Legale Abbate, Genova
Panellists	<b>Salvatore Lauro</b> President Lauro Shipping S.p.A.
	<b>Lorenzo Maticena</b> Member of the Board Caronte & Tourist S.p.A.
	<b>Domenico Pellegrino</b> Managing Director MSC Crociere S.p.A.
16:20	<b><i>Coffee break</i></b> Offered by Tefin S.c.r.l.
16:40	<b><i>Dry Cargo</i></b>
Chairman	<b>Ugo Salerno</b> Managing Director RINA
Speakers	<b>Bruno Castaldo</b> Studio Legale Castaldo <b><i>Recovery actions: Attachment of hire under time charter to secure pecuniary claim</i></b>
	<b>David Pitlarge</b> Partner Hill Dickinson, London <b><i>A continuing headache: failure to pay under period charters - some practical and legal issues</i></b>
	<b>Peter Jago</b> Partner More Fisher and Brown, London <b><i>The Inter-Club Agreement recent developments</i></b>

Panellists

**Giuseppe Bottiglieri**

President Giuseppe Bottiglieri  
Shipping Company S.p.A.

**Giuseppe D'Amato**

President Perseveranza di Navigazione S.p.A.

**Giuseppe Lembo**

President Deiulemar Compagnia  
di Navigazione S.p.A.

**Sergio Paneni**

Head of Shipping Enel S.p.A.

**Yannis Triphyillis**

Director Gourdomichalis Maritime S.A.

17:30

***Offshore***

Chairman

**Richard Janssen**

Commercial Manager Smit

Speaker

**Pietro Galizzi**

General Counsel Saipem

***Emergencies on offshore drilling and  
similar units: who has the last words?***

Panellists

**Giacomo Gavarone**

Finarge Armamento Genovese S.r.l.

**Andrea Garolla di Bard**

Member of the Board Sarda Bunkers S.p.A.

**Luca Vitiello**

President S.E.R.S. s.r.l.

**Gianni Andrea de Domenico**

President Rimorchiatori Napoletani S.r.l.

18:10

***Energy***

Chairmen

**Paolo d'Amico**

President Confitarma

**Valeria Novella**

President Young Owners Confitarma

Speaker

**David McInnes**

Partner Ince & Co, London

***Oil Major Approvals in Tanker  
Charterparties***

Panellists

**Francesca Barbaro**

General Manager PB Tankers S.p.A.

**Mariella Bottiglieri**

Managing Director Giuseppe Bottiglieri  
Shipping Company S.p.A.

**Carlo Cameli**

Managing Director F.Ili d'Amico Armatori

**Giovanni Gavarone**

Banchero & Costa S.p.A

**Leonardo Lembo**

Managing Director Deiulemar Shipping S.p.A.

18:40

*Conclusions*

**Francesco Berlingieri**

Past President Comité Maritime International

**Paolo d'Amico**

President Confitarma

**Francesco S. Lauro**

Studio Legale Lauro

19:00

*Drinks*

20:30

*Gala Dinner, Hotel Excelsior\**

Offered by CR Marine&Aviation and Smit

\* Admission by booking at  
shippingandthelaw@gmail.com  
t +39 081 5800199  
mobile +39 335 7795683